

1 UNITED STATES DISTRICT COURT  
2 SOUTHERN DISTRICT OF CALIFORNIA

3 IN RE: INCRETIN-BASED  
4 THERAPIES PRODUCTS  
5 LIABILITY LITIGATION

6 Relates to: ALL CASES

MDL No. 13-md-2452-AJB(MDD)

MEMORANDUM OF POINTS AND  
AUTHORITIES IN SUPPORT OF EX  
PARTE MOTION FOR  
DETERMINATION OF DISCOVERY  
DISPUTE ON DEFENDANT NOVO'S  
INTERROGATORY RESPONSES

10 This ex parte motion is submitted pursuant to the Court's Civil Chambers Rules  
11 regarding discovery disputes. Plaintiffs seek to compel further answers to interrogatories  
12 served on Defendant Novo Nordisk Inc. ("Novo"), and to recover their motion costs.

13 **PLAINTIFFS' POSITION**

14 **I. INTRODUCTION AND FACTUAL BACKGROUND**

15 Plaintiffs served interrogatories on Defendant Novo in November 2013 and  
16 January 2014. Defendant first delayed responding, and ultimately provided objections  
17 and/or no substantive responses to 26 of the interrogatories, and no meaningful responses  
18 to another 22 questions. This pattern of delay and obstruction of discovery has been  
19 repeated to varying degrees by each Defendant throughout this case. It must be stopped.

20 **A. Discovery Under The New Schedule**

21 Judge Battaglia has recently ordered that discovery be directed to issues of general  
22 causation. *See* Initial Case Management Scheduling Order Regarding General Causation  
23 (Dkt. No. 325). Discovery will focus on "whether the requested information has some  
24 tendency in logic to prove or disprove whether Defendants' incretin mimetic drugs cause  
25 pancreatic cancer." *Id.* The relevance of such information "should not be assessed based  
26 on the source of the document, i.e., the Marketing Department, or the category it has been  
27 placed in, i.e., Marketing Files, but rather should be assessed based on the 'tendency to  
28 make a fact more or less probable than it would be without the evidence.'" *Id.*, quoting

1 Fed. R. Evid. 401(a). In response to Judge Battaglia's Order, Plaintiffs have put a  
2 temporary hold on all discovery directed to topics other than general causation.

3 Parties should always receive timely and complete responses to discovery, but  
4 Plaintiffs *must* have that in order to comply with the new schedule.

5 **B. Discovery Background**

6 The Court attended Science Day and is more than familiar with the contours of this  
7 litigation. Accordingly, this brief overview is limited to discovery undertaken since  
8 formation of the MDL; two agreements reached by the parties that bear on the discovery  
9 issues raised in this motion; and the size of Defendants' document productions.

10 MDL Discovery: When this MDL was formed, plaintiffs combined various pre-  
11 MDL discovery sets into several discrete sets of interrogatories and document requests,  
12 and served essentially the same discovery on each Defendant.<sup>1</sup> Plaintiffs' first set of  
13 interrogatories was served on November 22, 2013; the second set on January 7, 2014, and  
14 a trimmed-down "amended" version of the second set on January 30, 2014. Defendant  
15 served responses on February 14, 2014, but many consist only of objections, or vague  
16 suggestions that substantive responses *may* be forthcoming at some unspecified future  
17 date. *See* Ex Parte Motion for Determination of Discovery Dispute, filed herewith.<sup>2</sup>

18 The Parties' Discovery Agreements: Defendants were concerned that Plaintiffs'  
19 written discovery requests might become excessive, and began negotiating with Plaintiffs  
20 about limits on written discovery in January 2014. Those negotiations resulted in a  
21 proposed joint CMO filed February 18, 2014 (Dkt. No. 320-1), now pending before the  
22 Court. Under that agreement, Defendants do not object to any of the interrogatories as  
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24 <sup>1</sup> The only differences in the discovery sets are that drug names were changed to  
25 correspond to the drug(s) manufactured by each Defendant, and four additional Byetta-  
26 specific document requests were served on Defendants Amylin and Lilly.

27 <sup>2</sup> This motion is the first of up to eight similar motions (one as to interrogatories for each  
28 Defendant, and one as to document requests). Novo was "first up" because it took the  
lead for Defendants on many of the parties' discovery negotiations. It is hoped that after  
receiving the Court's guidance, more disputes can be informally resolved.

excessive, but they can still assert other objections. In a contemporaneous second agreement, each Defendant agreed that even if it was “not able to provide a full substantive response” to a request, it would still “respond to the extent it is able.” *See* emails between Heidi Levine for Defendants and Mike Johnson for Plaintiffs (**Ex. A**).

Defendants’ Document Productions: Defendants frequently refer to the *absolute* size of their document productions, emphasizing the “millions of pages” produced.<sup>3</sup> However, those productions are quite small in relative terms. By no means are the productions even close to the level of “normal” for a drug MDL, much less excessive.<sup>4</sup>

## **II. THE NEED FOR COMPREHENSIVE DISCOVERY ON GENERAL CAUSATION**

Since the start of this MDL, Defendants have repeatedly suggested that just by giving Plaintiffs the IND/NDA data submitted to the FDA, Plaintiffs should have almost everything they need to analyze this case.<sup>5</sup> From Defendants’ perspective, the question seems to be a simple one: “If it’s good enough for the FDA, why isn’t it good enough for you?” It is important that the Court understand the answer to that question.

Extraordinary Incentives: Discovery must reach well beyond the FDA because the “all or nothing” business model of the pharmaceutical industry gives drug manufacturers enormous financial incentives to tell the FDA whatever it wants to hear in order to get a drug approved. Unlike a poorly-made car that can – even despite its poor quality – be sold, a new drug cannot be marketed if it is not approved by the FDA.<sup>6</sup>

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<sup>3</sup> Transcript of Feb. 18, 2014 Status Conference (**Ex. B**): 5:17-24; 7:23-8:1; 40:23-24.

<sup>4</sup> For instance, at least 33 million pages have been produced by Takeda in the Actos litigation (Actos is another Type 2 diabetes medication). *See In re Actos*, 2014 WL 355995, n.58 (W.D. La. Jan. 30, 2014). Over two million *documents* were produced by Merck in the Vioxx litigation, where documents averaged about 15 pages in length, for roughly 30 million pages. *See In re Vioxx*, 501 F.Supp.2d 789, 791 (E.D. La. 2007).

<sup>5</sup> *See, e.g., Ex. B*: 5:1-16 (IND/NDA files contain data from numerous clinical trials, FDA communications, etc); 7:23-8:3 (same). Plaintiffs ask that the Court also consider Defendants’ pronouncements on this subject on Science Day.

<sup>6</sup> In light of the incentives, it is not surprising that data is falsified, misrepresented and/or withheld from the FDA. Those issues were recently addressed by an FDA investigator

1        Proven Track Record: The incentives referred to above are not just part of an  
2 academic behavioral theory. Rather, drug makers have a clear track record of acting on  
3 them. For instance, Defendants in this MDL have paid millions – even billions – to  
4 resolve claims of fraudulent marketing.<sup>7</sup> Merck has faced criminal charges.<sup>8</sup> Novo,  
5 Merck and Lilly are all under Corporate Integrity Agreements.<sup>9</sup> All of this simply  
6 reinforces that it is unrealistic to expect every answer to be found in the cherry-picked  
7 and carefully manicured data that drug manufacturers choose to share with the FDA.

8        The reality is that most drug MDLs do not turn on what was *given* to the FDA, but  
9 on what was either *not* given to the FDA, or was misrepresented or obscured. Already,  
10 Plaintiffs have found concrete evidence that pancreatic cancer victims were excluded  
11 from clinical trials. *See Ex. B*: 24:18-25:8. They need to be able to develop “the rest of  
12 the story,” and can only do so with broad discovery on general causation.

### 13    **III. LEGAL STANDARDS**

14        Parties may obtain discovery regarding any nonprivileged matter that is “relevant  
15 to any party’s claim or defense[.]” Fed. R. Civ. P. 26(b)(1). Relevant information  
16 includes any information “reasonably calculated to lead to the discovery of admissible  
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19 who described the FDA’s clinical trial system as “broken” in an article featured in the  
20 British Medical Journal. *See* BMJ 2013;347f6980 (**Ex. C**). The point here, however, is  
21 that information provided to the FDA is only a *starting point* in discovery, not the end.

22 <sup>7</sup> *See, e.g.*, “Danish Pharmaceutical Novo Nordisk to Pay \$25 Million to Resolve  
23 Allegations of Off-Label Promotion of Novoseven,” June 10, 2011, available at  
24 <http://www.justice.gov/opa/pr/2011/June/11-civ-764.html> (cached); “Eli Lilly and  
25 Company Agrees to Pay \$1.415 Billion to Resolve Allegations of Off-label Promotion of  
26 Zyprexa,” available at <http://www.justice.gov/opa/pr/2009/January/09-civ-038>.

27 <sup>8</sup>“U.S. Pharmaceutical Company Merck Sharp & Dohme Sentenced in Connection with  
28 Unlawful Promotion of Vioxx,” available at <http://www.justice.gov/opa/pr/2012/April/12-civ-497> (Merck made “inaccurate ... or misleading statements about Vioxx’s  
cardiovascular safety ... to increase sales of the drug.”).

<sup>9</sup> Corporate Integrity Agreements (CIAs) are part of a manufacturer’s civil settlement  
with the federal government. CIAs outline the obligations the manufacturer has to meet

evidence,” but the information itself does not have to be admissible. *Id.* Any matter that “bears on, or that reasonably could lead to other matter that could bear on, any issue that is or may be in the case” is relevant. *Oppenheimer Fund, Inc. v. Sanders*, 437 U.S. 340, 351 (1978). Interrogatories may relate to “any matter that may be inquired into under Rule 26(b).” Fed. R. Civ. P. 33(a)(2). Objections must be stated with specificity, and the questions must be answered “separately and fully in writing under oath.” *Id.* at 33(b). “The party who resists discovery has the burden to show that discovery should not be allowed, and has the burden of clarifying, explaining, and supporting its objections.” *Oakes v. Halvorsen Marine Ltd.*, 179 F.R.D. 281, 283 (C.D. Cal. 1998).

**A. Defendant’s General Objections**

Novo asserted more than three pages of “General Objections” to Plaintiffs’ interrogatories. The objections are incorporated into every response, but Novo has not explained what information (if any) it limited or withheld because of the objections.<sup>10</sup> Such objections are not proper and should be disregarded. *See, e.g., U.S. ex rel. O’Connell v. Chapman University*, 245 F.R.D. 646, 649-50 (C.D. Cal. 2007).

**B. Defendant’s Duty to Perform Reasonable Searches**

Novo has said it cannot respond to Plaintiffs’ discovery because it is such a large company that any search for responsive information might not gather all of it. *See Ex. G*, p. 4. A company’s size does not matter, as it should have appropriate discovery procedures in place. *Meeks v. Parsons*, 2009 WL 3003718 at \*4 (E.D. Cal. 2009). Regardless, “a reasonable effort to respond must be made.” *Haney v. Saldana*, 2010 WL 3341939 (E.D. Cal. Aug 24, 2010). Novo also suggested that since certain information is electronically stored, that may somehow relieve it of its obligation to perform reasonable searches. That again is incorrect: “The producing party should determine the best and

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to continue to participate in certain federal health care programs. *See* Novo’s CIA (**Ex. D**); Merck’s CIA (**Ex. E**); Lilly’s CIA (**Ex. F**).

<sup>10</sup> *See* letter of February 27, 2014 from Mike Johnson to Heidi Levine, p. 3(**Ex. G**).

1 most reasonable way to locate and produce relevant information in discovery.” Sedona  
2 Principles Addressing Electronic Document Production, at Comment 6.a.

3 **C. Science Bias and Influence, and the EMA**

4 Plaintiff’s Set 1 Interrogatories seek information on issues of science bias and  
5 influence. The questions ask, *inter alia*, about Defendant’s interactions with the EMA  
6 and scientific journals. Novo objected to all the questions on various grounds, including  
7 that the activities of the EMA were “irrelevant.” This subject was discussed at some  
8 length during the Status Conference on February 18, 2014, when Judge Battaglia learned  
9 that Defendants were attempting to erect a “shield” to block discovery on matters – such  
10 as the EMA – they had tried to use as a “sword” on Science Day. *See, e.g., Ex. B: 17:3-*  
11 *16; 33:5-34:13; 38:16-40:3.* These interrogatories are key to Plaintiffs’ ability to show  
12 whether Novo has actively sought to manipulate the science, or to silence any voices  
13 raising concerns about the chemical action of these drugs and the ever-increasing cancer  
14 rates associated with them.

15 **D. Discovery from Outside the United States**

16 Defendant has objected to certain discovery of matters outside the U.S. However,  
17 there is no question that the chemical mechanism of the drugs is the same inside the U.S.  
18 as out; that the key adverse events of pancreatitis and pancreatic cancer are the same; that  
19 any warnings targeting those issues will be relevant even if not identical to those in the  
20 U.S.; and that actions and oversight by foreign regulatory bodies on those issues will be  
21 relevant even if not identical to their U.S. counterparts. Given the global ramifications of  
22 this issue, overseas discovery on incretin-based therapies should be permitted. *See, e.g.,*  
23 *In re Toyota Motor Corp. Securities Litig.*, 2012 WL 3791716 at \*16 (C.D. Cal. 2012).  
24 Novo’s objections to foreign discovery should be disregarded.

25 **E. No Extensions were Requested or Granted**

26 A number of Defendant’s non-responses refer to a February 3, 2014 “agreement”  
27 that allegedly gave it the unilateral right to delay its answers or not answer questions at  
28 all. Plaintiffs understand this to be a reference to the email string attached as **Ex. A**, but

1 the terms of that agreement expressly required that Defendants “request an extension.”  
2 None have done so (including Novo), and no extensions have been granted. Plaintiffs  
3 have since reminded defense counsel that there no outstanding extensions. *See Ex. H.*

4 **IV. SANCTIONS**

5 Interrogatories served months ago have largely been met only with objections.  
6 Defendant is stonewalling on discovery while simultaneously pushing for an early  
7 discovery cutoff. That is untenable. In addition to getting complete, verified answers to  
8 their interrogatories, Plaintiffs request an award of their fees and costs incurred in having  
9 to bring this motion, pursuant to Fed. R. Civ. P. 37(a)(3)(B)(iii) and 37(a)(4).

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14 **DEFENDANT’S POSITION**  
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